

EFFECTIVE JANUARY 1st, 2019

Discount Schedule

-MOISTURE GRADES WILL BE SETTLED ON AVGERAGE. All other Quality Grades will stand on its own. -Moisture discounts will be averaged by settlement.

Moisture

Hard cutoff at 19% <mark>We Do Not Shrink Bushels</mark>

<u>Moisture</u>	<u>Discount</u>	Percent	<u>Discount</u>
15.5% and below	No Discount	3% and below	No Discount
15.6%-16.0%	\$0.04/bu.	3.1%-4.0%	\$0.02/bu.
16.1%-16.5%	\$0.08/bu.	4.1%-5.0%	\$0.04/bu.
16.6%-17.0%	\$0.12/bu.	5.1%-6.0%	\$0.07/bu.
17.1%-17.5%	\$0.17/bu.	6.1%-7.0%	\$0.10/bu.
17.6%-18.0%	\$0.22/bu.	7.1%-8.0%	\$0.13/bu.
18.1%-18.5%	\$0.27/bu.	8.1%-9.0%	\$0.16/bu.
18.6%-19.0%	\$0.33/bu.	9.1%-10.0%	\$0.19/bu.
19.1%-19.5%	\$0.43/bu	10.1% and above	SEE MANAGEMENT

Test Weight

\$0.01 per bushel each pound 53.9 to 52.0 \$0.02 per bushel each pound 51.9 to 50.0 *49.9 and below is subject to rejection*

Foreign Material

\$0.02 each 1% from 3.1% to 5.0%\$0.03 each 1% above 5%Loads above 10.0% are subject to rejection

Damage

\$0.03 per bushel each point 5.1 – 12.0 \$0.05 per bushel each point 12.1 and up over 15% subject to rejection

<u>Pounds</u>	<u>Discount</u>	<u>Percent</u>	Discount
54.0 and above	No Discount	0%-5.0%	No Discount
53.0 to 53.9	\$0.01/bu.	5.1%-6.0%	\$0.03/bu.
52.0 to 52.9	\$0.02/bu.	6.1%-7.0%	\$0.06/bu.
51.0 to 51.9	\$0.04/bu.	7.1%-8.0%	\$0.09/bu.
50.0 to 50.9	\$0.06/bu.	8.1%-9.0%	\$0.12/bu.
49.9 and below	SEE MANAGEMENT	9.1%-10.0%	\$0.15/bu.

Infested – Loads with any live weevils are considered infested and will be rejected.

Musty – \$0.10/bu – subject to rejection

Sour - \$0.10/bu - subject to rejection

POET Grain reserves the right to reject any corn that is found to be musty, heat damaged, sour, possessing a commercially objectionable foreign odor (COFO) or found to contain Aflatoxin or Animal Waste. Poet Grain reserves the right to reject corn that contains soybeans.

Title to corn passes to POET Grain upon delivery.

Corn is graded according to USDA standards.

POET Grain reserves the right to buyers call on any corn that is discountable.

The Discount Schedule is subject to change without notice.

Grain Delivery

Price Later Fee- \$0.06 per month prorated daily. Price later contracts must be signed and in our office no later than 30 days from time of delivery or bushels must be priced per Iowa Grain Licensing Requirements- Price Later fees will still apply.